



# 2021 BUSINESS ACHIEVEMENT AWARDS SELF NOMINATION FORM

**(Submission deadline: Friday, July 23<sup>rd</sup>)**

## NOMINEE INFORMATION

Name of Company/Organization:		
a) CEO / President:	Title:	
Address:		
City:	Prov:	Postal Code:
Phone:	Fax:	
Email:		
b) Primary Contact:		
Name:	Title:	
Phone:	Mobile:	
Email:	Website:	

## AWARDS OVERVIEW

- 1) Supplier of the Year Award
- 2) Small Business of the Year Award
- 3) Technology Innovation Award
- 4) Corporation of the Year Award
- 5) Tier 1 Champion of Supplier Diversity Award
- 6) Procurement Business Advocate of the Year Award
- 7) Collaboration Award

## AWARD CATEGORIES AND SUPPORTING INFORMATION

### 1) Supplier of the Year Award

Awarded to an Aboriginal or Minority-owned business who has successfully demonstrated growth in sales and employment; consistently providing high quality products and services at competitive pricing, offering innovative solutions; and significantly delivering greater benefits through growth and development to their community. The award recipient will also be offered a scholarship to participate in a Tuck MBE program sponsored by General Motors. *(CAMSC Certified Supplier Only)*

#### A. Business Growth

<b>Backgrounder</b>	<b>Year</b>
<b>Company Established</b>	
<b>Fiscal Year End (month)</b>	

<b>Business Performance</b>	<b>Year 2018</b>	<b>Year 2019</b>	<b>Growth Rate%</b>	<b>Year 2020</b>	<b>Growth Rate%</b>
<b>Total Sales Revenue (CDN\$)</b>					
<b>Total Export Revenue (CDN\$)</b>					
<b>Number of Full-Time Employees</b>					
<b>Number of Part-Time Employees</b>					

\* As reported for tax purposes

**B. Innovation and Achievements**

Please attach responses (200 words each max.) on a separate word document with nomination form.

1. What key contracts and projects has your business secured in the past year?
2. What investments has your company made in improving competitiveness in the past year – i.e. R&D, quality initiatives, etc.? How will these contribute to your corporate clients’ success?
3. What is innovative and unique about your product/service and how has this been recognized in the market (e.g. financial/business measures that would indicate success and viability)?
4. Describe your company’s awards, 3<sup>rd</sup> party endorsements or recognized achievements in the last 3 years.
5. List all the ways by which your company engages with CAMSC. (e.g. Sponsorships, Event Attendance, Speaking Engagements/Volunteerism, Number of Businesses Referred to CAMSC, etc...)

**□2) Small Business of the Year Award**

Awarded to an Aboriginal or Minority-owned business with **50 or fewer employees**, who has reported exemplary overall performance in sales, export sales growth, customer relationships, innovation and major accomplishments during the previous year. The award recipient will be offered a scholarship to participate in a Tuck MBE program sponsored by General Motors. *(CAMSC Certified Supplier Only)*

**A. Business Growth**

<b>Backgrounder</b>	<b>Year</b>
<b>Company Established</b>	
<b>Fiscal Year End (month)</b>	

<b>Business Performance</b>	<b>Year 2018</b>	<b>Year 2019</b>	<b>Growth Rate%</b>	<b>Year 2020</b>	<b>Growth Rate%</b>
<b>Total Sales Revenue (CDN\$)</b>					
<b>Total Export Revenue (CDN\$)</b>					
<b>Number of Full-Time Employees</b>					
<b>Number of Part-Time Employees</b>					

\* As reported for tax purposes

### B. Innovation and Achievements

Please attach responses (200 words each max.) on a separate word document with nomination form.

1. What key contracts and projects has your business secured in the past year?
2. What investments has your company made in improving competitiveness in the past year – i.e. R&D, quality initiatives, etc.? How will these contribute to your corporate clients' success?
3. What is innovative and unique about your product/service and how has this been recognized in the market (e.g. financial/business measures that would indicate success and viability)?
4. Describe your company's awards, 3<sup>rd</sup> party endorsements or recognized achievements in the last 3 years.
5. List all the ways by which your company engages with CAMSC. (e.g. Sponsorships, Event Attendance, Speaking Engagements/Volunteerism, Number of Businesses Referred to CAMSC, etc...)

### 3) Technology Innovation Award

Awarded to an Aboriginal or Minority owned business for utilizing the most innovative technology in delivering their product or service. The innovation/technology has contributed to the company's performance in operations, design and market success while establishing Canada's international reputation for innovation and excellence. *(CAMSC Certified Supplier Only)*

#### A. Business Growth

<b>Backgrounder</b>	<b>Year</b>
<b>Company Established</b>	
<b>Fiscal Year End (month)</b>	

<b>Business Performance</b>	<b>Year 2018</b>	<b>Year 2019</b>	<b>Growth Rate%</b>	<b>Year 2020</b>	<b>Growth Rate%</b>
<b>Total Sales Revenue (CDN\$)</b>					
<b>Total Export Revenue (CDN\$)</b>					
<b>Number of Full-Time Employees</b>					
<b>Number of Part-Time Employees</b>					

\* As reported for tax purposes

### B. Innovation and Achievements

Please attach responses (200 words each max.) on a separate word document with nomination form.

1. What key contracts and projects has your business secured in the past year?
2. What investments has your company made in improving competitiveness in the past year – i.e. R&D, quality initiatives, etc.? How will these contribute to your corporate clients' success?
3. What is innovative and unique about your product/service and how has this been recognized in the market (e.g. financial/business measures that would indicate success and viability)?
4. Describe your company's awards, 3<sup>rd</sup> party endorsements or recognized achievements in the last 3 years.
5. List all the ways by which your company engages with CAMSC. (e.g. Sponsorships, Event Attendance, Speaking Engagements/Volunteerism, Number of Businesses Referred to CAMSC, etc...)

### **4) Corporation of the Year Award**

Awarded to a corporation that actively includes certified Aboriginal and minority suppliers in their procurement opportunities. Continuously explores and assists in the development of Aboriginal and minority suppliers, promotes supplier diversity and business development within their corporation and to their vendors including other business organizations. **(Must be nominated by a supplier.)**

#### Supplier Diversity Leadership

1. Please report your activity with CAMSC certified suppliers:

<b>Supplier Diversity Performance</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Purchasing Spend with CAMSC certified suppliers (CDN \$)</b>			

2. What activities has your company undertaken to develop Aboriginal and minority suppliers? (Please answer

on a separate word document with nomination form.)

3. What activities and investments have been undertaken to promote supplier diversity in your organization and to other organizations? (Please answer on a separate word document with nomination form.)

4. Describe your company's awards, 3<sup>rd</sup> party endorsements or recognized achievements in the last 3 years.

5. List all the ways by which your company engages with CAMSC. (e.g. Sponsorships, Event Attendance, Speaking Engagements/Volunteerism, Number of Businesses Referred to CAMSC, etc..)

### **5) Tier 1 Champion of Supplier Diversity Award**

Awarded to a business-to-business Tier 1 corporation that actively supports its clients' economic inclusion goals by including certified Aboriginal and minority suppliers in their practices and processes providing procurement opportunities. They have encouraged the development of Aboriginal and minority suppliers, actively promoting supplier diversity across their corporation. **(Must be nominated by corporate or government client.)**

#### Supplier Diversity Leadership

1. Please report your activity with CAMSC certified suppliers:

Supplier Diversity Performance	2018	2019	2020
Purchasing Spend with CAMSC certified suppliers (CDN \$)			

2. What activities has your company undertaken to develop Aboriginal and minority suppliers? (Please answer on a separate word document with nomination form.)

3. What activities and investments have been undertaken to promote supplier diversity in your organization and to other organizations? (Please answer on a separate word document with nomination form.)

4. Describe your company's awards, 3<sup>rd</sup> party endorsements or recognized achievements in the last 3 years.

5. List all the ways by which your company engages with CAMSC. (e.g. Sponsorships, Event Attendance, Speaking Engagements/Volunteerism, Number of Businesses Referred to CAMSC, etc.)

### **6) Procurement Business Advocate of the Year Award**

Awarded to an individual who acts as a catalyst and is devoted to the promotion of supplier diversity through outreach efforts/activities and is respected by their peers for advocating supplier diversity in Canada.

1. What activities and investments have been undertaken to promote supplier diversity in your organization and to other organizations? (Please answer on a separate word document with nomination form.)

2. List all the ways by which your company engages with CAMSC. (e.g. Sponsorships, Event Attendance, Speaking Engagements/Volunteerism, Number of Businesses Referred to CAMSC, etc..)

## **7) Collaboration Award**

Awarded to a company/organization working collaboratively with CAMSC members, suppliers and other organizations to strengthen Aboriginal and minority business growth and facilitate supplier diversity.

Please describe how you have partnered and/or worked with another organization to advance CAMSC's vision of strengthening Aboriginal and minority economic inclusion and facilitating supplier diversity (Please answer on a separate word document with nomination form.)

*Personal information on this form is collected under the authority of the Ontario Regulation 619/98, and will be used by CAMSC for the purposes of the Business Achievement Awards program set out in this form and the Nomination Overview, including the determination of program eligibility.*

Please email your completed form with any additional attachments by **Friday, July 23, 2021, 5:00 PM (ET)** to **Vandhana Srinivasan** at [vsrinivasan@camsc.ca](mailto:vsrinivasan@camsc.ca) (ext. 229)

For additional information or being a sponsor of our Awards Gala (Virtual) on September 30<sup>th</sup> visit [www.camsc.ca](http://www.camsc.ca)

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